

## TABLE OF CONTENTS

### GENERAL PROVISIONS

#### 1. ADVERTISING SERVICES

Placing and production of outdoor advertisement on the territory of Crocus Expo, on the website of Crocus Expo; distribution of advertising materials at the Event; rent of advertising structures.

#### 2. COMMUNICATION SERVICES AND EQUIPMENT

Internet access provision, LAN and Wi-Fi networks organization, rent of communication equipment, computers and office equipment.

#### 3. SECURITY

#### 4. CLEANING, WASTE REMOVAL, EXTRA SERVICES

Cleaning, removal of waste and over-size bulk waste; dismantling of entry group elements and automated access control systems; passes to VIP parking lot, cloakroom services, etc.

#### 5. OVERTIME USE OF EXHIBITION AREAS

#### 6. HANDLING AND TRANSPORTATION SERVICES

Loading and unloading services, buildup and dismantling works with hoisting equipment, hoisting devices for rent, organization of handling services and temporary vehicles parking.

#### 7. SPECIAL-PURPOSE PREMISES (CONFERENCE HALLS AND MEETING ROOMS) FOR EVENTS HOLDING

Use of conference halls for holding congresses, forums, conferences, presentations; rent of meeting rooms.

## GENERAL PROVISIONS

1. The present Services Guide is a compilation of terms, costs and conditions of services provision to Organizers, Participants and builders during Events held at the Crocus Expo International Exhibition Centre (hereinafter Crocus Expo).
2. Procedures of submission and documentation for services and equipment rent orders, terms of payment and cancellation as well as liabilities of the Parties during orders execution are defined by the General Terms of Holding Events at Crocus Expo, contracts on holding events, Services Guide herein, and laws in force and regulatory documents.
3. Orders for services should be submitted by the Organizer, Exhibitor or other Participants minimum 5 (five) office days prior to the date of the beginning of the Overall Event period save otherwise is stipulated by the Basic Contract or defined in the sections herein.
4. If the order for services is submitted less than 5 (five) office days prior to the date of the beginning of the Overall Event period the service will be subject to 50 (fifty) percent surcharge to the rates of the Services Guide save otherwise is defined in the appropriate section herein.
5. In case of refusal of the customer from the service (cancellation of the order) in full or partial later than 5 (five) office days prior to the date of the beginning of the Overall Event period, the funds paid by the customer for the service amounting to 50 (fifty) percent of the cost of the cancelled service in full (or partial cancellation) are held as compensation in accordance with clause 3. article 310 of the Civil Code of the Russian Federation and will not be refundable.  
  
In case of refusal of the customer from the service (cancellation of the order) in full or partial starting from the first day of the beginning of the Overall Event period, the funds paid by the customer for the service amounting to 100 (hundred) percent of the cost of the cancelled service in full (or partial cancellation) are held as compensation in accordance with clause 3. article 310 of the Civil Code of the Russian Federation and will not be refundable.
6. In case the date of the service provision is outside the Overall Event period, refusal of the customer from the service (cancellation of the order) in full or partial later than 5 (five) office days prior to date of the beginning of the service provision, the funds paid by the customer for the service amounting to 50 (fifty) percent of the cost of the cancelled service in full (or partial cancellation) are held as compensation in accordance with clause 3. article 310 of the Civil Code of the Russian Federation and will not be refundable.  
  
In case the date of the service provision is outside the Overall Event period, refusal of the customer from the service (cancellation of the order) in full or partial on the service provision date, the funds paid by the customer for the service amounting to 100 (hundred) percent of the cost of the cancelled service in full (or partial cancellation) are held as compensation in accordance with clause 3. article 310 of the Civil Code of the Russian Federation and will not be refundable.
7. Each started period as of the Services Guide shall be charged as full.
8. Services provided by Crocus Expo can be provided either by Crocus Expo or by contractors with appropriate licenses and credentials.
9. Operation hours of Crocus Expo during the Overall Event period are from 08:00 till 20:00.

If otherwise defined by the Basic Contract or by the order contract, the service provision (save section 5) during the period from 20:00 till 08:00 shall be further agreed and approved.

10. The renter of the equipment rented under the terms of the Services Guide shall bear responsibility for any risk of casual death or casual damage of the equipment.
11. Rates specified herein are denominated in RUB and include 20% VAT.

RATE, RUB

| 1. ADVERTISING SERVICES |  |                       |
|-------------------------|--|-----------------------|
|                         | <u>Note to section 1.:</u>   |                       |
|                         | 1. Orders for advertising services shall be submitted to Crocus Expo at least 10 (ten) office days prior to the date of the beginning of the Overall Event period. Advertising services shall be rendered after payment in full. |                       |
|                         | 2. Surcharge specified in clause 4. of the General Provisions is not applied to services specified in section 1.   |                       |
|                         | 3. Cost of medium production and installation works shall be paid for:   |                       |
|                         | - with 50 (fifty) percent surcharge in case the file for printing is submitted less than 5 (five) office days prior the order execution;   |                       |
|                         | - with 100 (hundred) percent surcharge in case the file for printing is submitted less than 2 (two) office days prior the order execution.   |                       |
| 1.1.                    | <b>RENT OF ADVERTISING SPACE ON FIXED AND MOBILE STRUCTURES OF CROCUS EXPO</b>   |                       |
| 1.1.1.                  | Rent of advertising space on front sides and back sides of the pavilions (including medium manufacturing, excluding installation), for the Overall Event period / up to 2 weeks, per 1 medium:                                   |                       |
| a)                      | Pavilion 1 (back side) - 10,5x5,0 m  | 192 000 / agreed rate |
| b)                      | Pavilions 2 and 3 (front side) – 18,0x9,0 m  | 495 000 / agreed rate |
| 2)                      | Pavilions 2 and 3 (front side) – 36,0x9,0 m  | 805 000 / agreed rate |
| 1.1.2.                  | Rent of advertising space on stationary outdoor structures (including medium manufacturing and installation) up to 1 month, per 1 medium:  |                       |
| 1.1.2.1.                | Rent of advertising space on 2-sided billboard 5,6x2,7 m:  |                       |
| a)                      | A-side (along MKAD)  | agreed rate           |
| b)                      | A-side (central alley)   | agreed rate           |
| c)                      | B-side (along MKAD)  | agreed rate           |
| d)                      | B-side (central alley)   | agreed rate           |
| 1.1.2.2.                | Rent of advertising space on 2-sided stele 9,2x6,9 m (along MKAD), (including medium manufacturing and excluding installation) for the Overall Event period/up to 2 weeks, per 1 medium:   |                       |
| a)                      | A-side (along MKAD)  | 170 000 / agreed rate |
| b)                      | B-side (along MKAD)  | 140 000 / agreed rate |
| 1.1.3.                  | Rent of portable structures for outdoor use on adjacent territories (excluding medium manufacturing, including installation) for the Event period, per 1 medium:   |                       |
| a)                      | 2,0x3,0 m  | 40 000                |
| b)                      | 3,0x3,0 m  | 50 000                |
| c)                      | 4,0x3,0 m  | 60 000                |
| d)                      | 6,0x3,0 m  | 85 000                |
| e)                      | structures with triangle support, 2,0x3,0 m side   | 65 000                |
| f)                      | structures with rectangular support, 2,0x3,0 m side  | 77 000                |
| 1.1.4.                  | Tritex portable advertising structures for rent for indoor use (excluding medium manufacturing, including installation) for the Event period, per 1 medium:  |                       |
| a)                      | 1,0x2,8 m  | 13 000                |
| b)                      | 2,0x2,0 m  | 17 000                |
| c)                      | 2,2x2,8 m  | 21 000                |
| d)                      | 4,5x2,5 m  | 25 000                |
| e)                      | 6,7x2,5 m  | 30 000                |
| 1.1.5.                  | Rent of advertising space on stationary lightboxes (including medium manufacturing and installation) for the Event period, per 1 medium  |                       |
| 1.1.5.1.                | Outdoor structures, static placement on one of the structure sides (medium size is 1,23x2,50 m)  | 17 000                |
| 1.1.5.2.                | Lightboxes in pavilions (medium size – 1,17x1,97 m):   |                       |
| a)                      | use of static board on the front side (facing exhibition hall entrance) of the structure   | 35 000                |
| b)                      | use of static board on the back side (facing pavilion entrance) of the structure   | 26 000                |
| 1.1.5.3.                | Lightboxes in a pavilion (medium size – 1,14x2,44 m)   | agreed rate           |
| 1.1.6.                  | Rent of advertising space on roof-supporting frames and ceiling beams of registration halls for the Event period (suspended structures installation is to be paid for extra):  |                       |
| a)                      | 18,0x6,0 m (2-sided banner to be placed in Pavilion 1), including banner manufacturing, excluding rigging works, per 1 medium  | 295 000               |

|             |   |                       |
|-------------|---|-----------------------|
| b)          | 20,0x10,0 m (1-sided banner to be placed in Pavilion 2), including banner manufacturing, excluding rigging works, per 1 medium  | 335 000               |
| c)          | 8,0x12,0 m (2-sided banner to be placed in Pavilion 3), including banner manufacturing, excluding rigging works, per 1 medium   | 262 000               |
| d)          | 1,0x3,0 m (two-sided flags for Pavilion 2) including medium production and installation, per 6 mediums  | 150 000               |
|             | <u>Note to clause 1.1.6.d:</u><br>Maximum number of ordered flags – 30.   |                       |
| 1.1.7.      | Rent of portable advertising structures OKTANORM (indoor, excluding medium manufacturing, including installation) for the Event period, per 1 medium:   |                       |
| a)          | 1,0x2,9 m   | 15 000                |
| b)          | 2,0x2,9 m   | 21 000                |
| c)          | 3,0x2,9 m   | 24 000                |
| d)          | 4,0x2,8 m   | 28 000                |
| e)          | 6,0x2,8 m   | 37 000                |
| 1.1.8.      | Rent of advertising space on wall panels 2,98x1,20 m inside pavilions (including medium manufacturing and installation) for the Event period, per 1 medium  | 23 000                |
| 1.1.9.      | Rent of advertising space on metal and glass surfaces inside pavilions:   |                       |
| a)          | on metal surfaces of pavilions (including medium manufacturing and installation), for the Event period, per 1,0 sq m  | 7 000                 |
| b)          | up to 10 sq m of glass surfaces of pavilions (including medium manufacturing and installation), for the Event period, per 1,0 sq m  | 8 000                 |
| c)          | from 10 sq m of glass surfaces of pavilions (including medium manufacturing and installation), for the Event period, per 1,0 sq m   | 9 000                 |
| 1.1.10.     | Rent of space above glass entrances of Pavilions 2 and 3 (including medium manufacturing and installation), for the Event period, per 1 medium:   |                       |
| a)          | 4,0x1,5 m   | 38 000                |
| b)          | 2,82x1,52 m   | 31 000                |
| c)          | 5,2x0,9 m   | 37 000                |
| d)          | 4,0x1,5 m (2-sided)   | 50 000                |
| e)          | 2,82x1,52 m (2-sided)   | 37 000                |
| f)          | 5,2x0,9 m (2-sided)   | 43 000                |
| <b>1.2.</b> | <b>VIDEO ADVERTISING</b>  |                       |
| 1.2.1.      | Advertising on LED screens 9,2x6,9 m on the Crocus Expo grounds, per 1 day of broadcasting (00:00 – 24:00), 288 broadcastings a day on two screens (A-side and B-side):   |                       |
| a)          | video commercial timing – 10 seconds  | 11 000                |
| b)          | video commercial timing – 20 seconds  | 15 000                |
| c)          | video commercial timing – 30 seconds  | 20 000                |
| 1.2.2.      | Advertising on LED screens 24x9 m on the front side of Pavilion 1, per 1 day of broadcasting (00:00 – 24:00), 288 broadcastings a day on one screen:  |                       |
| a)          | video commercial timing – 10 seconds  | 12 000                |
| b)          | video commercial timing – 20 seconds  | 20 000                |
| c)          | video commercial timing – 30 seconds  | 25 000                |
|             | <u>Note to clauses 1.2.1. and 1.2.2.:</u><br>Minimum placement period – 5 days.   |                       |
| 1.2.3.      | Rent of space on LED screens 24x9 m on the front side of Pavilion 1 (only for Organizer's information about the Event) for the Overall Event period (save dismantling period) / up to 2 weeks, from 08:00 till 18:00 of each rent day, per 1 screen | 560 000 / agreed rate |
| 1.2.4.      | Rent of space on LED screens installed in pavilions from 09:00 to 19:00   |                       |
| 1.2.4.1.    | In the lobby of Pavilion 1 (screen – 96x1 m):   |                       |
| a)          | placement of the Organizer's information for the Event period (applies only to placement of information related to the Organizer's Event)   | 220 000               |
| b)          | placement of the Organizer's information about a participant for the Event period, per a participant (applied in addition to clause 1.2.4.1.a)  | 33 000                |
| c)          | placement of advertising and information materials, per 1 day, per 1 advertiser   | 33 000                |

|             |   |                       |
|-------------|---|-----------------------|
| 1.2.4.2.    | In the lobby of Pavilion 2 (screen – 87x1 m):   |                       |
| a)          | placement of the Organizer's information, for the Event period (applies only to placement of information related to the Organizer's Event)  | 220 000               |
| b)          | placement of the Organizer's information about a participant for the Event period, per a participant (applied in addition to clause 1.2.4.2.a)  | 33 000                |
| c)          | placement of advertising and information materials, per 1 day, per 1 advertiser   | 33 000                |
| 1.2.4.3.    | Pavilion 3, above exhibition halls 13, 14 and 15 (screen size – 17x1 m), per 1 screen:  |                       |
| a)          | placement of the Organizer's information, for the Event period (applies only to placement of information related to the Organizer's Event)  | 99 000                |
| b)          | placement of the Organizer's information about a participant, for the Event period, per one participant (applied in addition to clause 1.2.4.3.a)   | 17 000                |
| c)          | placement of advertising and information materials, per 1 day, per 1 advertiser   | 17 000                |
| <b>1.3.</b> | <b>PERMISSION FOR PROMOTION ACTIONS AT THE CROCUS EXPO GROUNDS, per 1 promoter:</b>   |                       |
| a)          | including distribution of advertising materials for representatives involved into promotion actions, photo sessions, visitors informing/conducting opinion surveys for the Event period   | 19 000                |
| b)          | without distribution of advertising materials for representatives involved into visitors navigation/informing, with usage of the Exhibitor's and/or Organizer's brand identity, per 1 day | 1 500                 |
| <b>1.4.</b> | <b>RIGHT TO PLACE OWN ADVERTISING, INFORMATION AND OTHER MEDIUMS WITHIN PUBLIC USE AREAS, for the Event period, excluding manufacturing and installation</b>                              |                       |
| 1.4.1.      | Advertising vehicle, aeronautic mean, exhibit, installation   | agreed rate           |
| 1.4.2.      | Other advertising and information mediums, per 1,0 sq m of a medium   | 7 000                 |
| <b>1.5.</b> | <b>MANUFACTURING OF ADVERTISING MEDIUMS, per 1,0 sq m:</b>  |                       |
| a)          | full-colour printing on banner fabrics  | 860                   |
| b)          | full-colour printing on banner mesh   | 740                   |
| c)          | full-colour printing on self-adhesive film  | 2 300                 |
| d)          | full-colour printing on flag fabrics  | 1 300                 |
| e)          | full-colour printing on paper   | 800                   |
| f)          | full-colour printing on translucent film  | 2 300                 |
| <b>1.6.</b> | <b>INSTALLATION WORKS:</b>  |                       |
| a)          | installation of 1 medium, size till 20,0 sq m, per 1,0 sq m   | 510                   |
| b)          | installation of 1 medium, size over 20,0 sq m, per 1,0 sq m   | 460                   |
| c)          | replacement/reinstallation of advertising structures of Crocus Expo, per 1 structure  | 50% of structure rate |
| <b>1.7.</b> | <b>PLACEMENT OF INFORMATION DATA ON THE OFFICIAL CROCUS EXPO WEBSITE:</b>   |                       |
| 1.7.1.      | Event logo and Event description (up to 50 words) to be placed at Events page   | 11 000                |
| 1.7.2.      | Extra Event at Events page  | 6 000                 |
| 1.7.3.      | Dynamic banners on the website main page/internal pages, up to 1 month:   |                       |
| a)          | place No. No. 2/102 (full version size – 234x350 pix, mobile version size – 300x200 pix)  | 75 000 / 65 000       |
| b)          | place No. No. 3/103 (full version size – 234x350 pix, mobile version size – 300x200 pix)  | 64 000 / 58 000       |
| c)          | place No. No. 4/104 (full version size – 234x350 pix, mobile version size – 300x200 pix)  | 58 000 / 53 000       |
| d)          | place No. 1 through the website (full version size – 1140x90 pix, mobile version size – 300x200 pix)  | 176 000               |
|             | <u>Note to clause 1.7.3.:</u><br>Maximum 3 (three) banners are placed in a dynamic block.   |                       |
| <b>2.</b>   | <b>COMMUNICATION SERVICES AND EQUIPMENT</b>   |                       |
|             | <u>Note to section 2.:</u>  |                       |

|             |  |         |
|-------------|--|---------|
|             | <p>1. Telecommunication services as per section 2. are provided by Flexline-N Ltd. (<a href="http://www.flexline.ru">http://www.flexline.ru</a>). Flexline-N licenses are included into the unified telecommunication licenses register (<a href="http://rkn.gov.ru">http://rkn.gov.ru</a>).</p> <p>2. Surcharge specified in clause 4. of the General Provisions is not applied to services specified in section 2.</p>   |         |
| <b>2.1.</b> | <b>WIRE CONNECTION FOR THE OVERALL EVENT PERIOD (provision of unlimited access to Internet) TO THE NETWORK OF TELEMATIC SERVICES AND DATA TRANSMISSION AT A SPEED OF:</b>  |         |
| 2.1.1.      | 5 Mbit/sec   | 30 000  |
| 2.1.2.      | 10 Mbit/sec  | 35 000  |
| 2.1.3.      | 20 Mbit/sec  | 45 000  |
| 2.1.4.      | 50 Mbit/sec  | 55 000  |
| 2.1.5.      | 100 Mbit/sec   | 90 000  |
| 2.1.6.      | Connection of extra IP address   | 3 000   |
|             | <p><u>Note to clause 2.1.:</u><br/>The cost of connection includes: installation, channel testing and provision of necessary data to the customer for independent equipment adjustment.<br/>Connections are made based on information about Internet connection points specified in orders by the Organizer (Participant).</p>   |         |
| <b>2.2.</b> | <b>INTERNAL PHYSICAL LINES FOR THE EVENT PERIOD</b>  |         |
| 2.2.1.      | Organization of LAN, per 1 port  | 6 000   |
| <b>2.3.</b> | <b>Wi-Fi ACCESS NETWORK organization with possibility of simultaneous connection of up to 20 devices at a speed of:</b>  |         |
| 2.3.1.      | 5 Mbit/sec   | 45 000  |
| 2.3.2.      | 10 Mbit/sec  | 50 000  |
| 2.3.3.      | 20 Mbit/sec  | 60 000  |
| 2.3.4.      | 50 Mbit/sec  | 70 000  |
| 2.3.5.      | 100 Mbit/sec   | 105 000 |
| 2.3.6.      | Wi-Fi network expansion for 20 devices   | 15 000  |
|             | <p><u>Note to clause 2.3.:</u><br/>The service provides Wi-Fi network with a unique login and pass.<br/>The service is provided only within 5 GHz band.</p>  |         |
| <b>2.4.</b> | <b>COMPUTERS AND OFFICE EQUIPMENT FOR RENT, per 1 day</b>  |         |
| 2.4.1.      | PC (system unit, monitor, keyboard, mouse) for rent  | 4 000   |
| 2.4.2.      | Laser printer for rent   | 2 000   |
| <b>3.</b>   | <b>SECURITY</b>  |         |
|             | <p><u>Note to section 3.:</u><br/>If the order for the service stipulated in section 3. is submitted less than 10 (ten) office days prior to the date of the beginning of the Overall Event period the service will be subject to 50 (fifty) percent surcharge.</p>  |         |
| <b>3.1.</b> | <b>INDIVIDUAL SECURITY, per 1 security guard/hour:</b>   |         |
| 3.1.1.      | Provision of set of measures for material values guard (continuous shift consists of minimum 12 hours):  |         |
| a)          | in pavilion premises during day time (from 08:00 till 20:00)   | 1 200   |
| b)          | in pavilion premises during night time (from 20:00 till 08:00)   | 1 350   |
| c)          | at outdoor grounds   | 1 500   |
| 3.1.2.      | Admission to the Event control (continuous shift consists of minimum 12 hours):  |         |
| a)          | inside exhibition pavilions  | 1 200   |
| b)          | at outdoor grounds   | 1 500   |
|             | <p><u>Note to clause 3.1.:</u><br/>Security services are provided by contracted with Crocus Expo companies with appropriate licenses and credentials.</p>  |         |
| <b>4.</b>   | <b>CLEANING, WASTE REMOVAL, EXTRA SERVICES</b>   |         |
|             | <p><u>Note to section 4.:</u><br/>1. If the order for the service stipulated in clauses 4.4.1.1. – 4.4.1.4., 4.10. is submitted less than 10 (ten) office days prior to the date of the beginning of the Overall Event period the service will be subject to 50 (fifty) percent surcharge.<br/>2. Surcharge specified in clause 4. of the General Provisions is not applied to services specified in clauses 4.4.2. – 4.4.7., 4.5., 4.6., 4.8. herein.<br/>3. Orders for services stipulated in clauses 4.4.6., 4.4.7., submitted less than 2 (two) calendar days prior to date of the beginning of the services provision, shall be executed if technically possible.</p> |         |

|          |   |         |
|----------|---|---------|
| 4.1.     | DISMANTLE (INSTALLATION) OF SOLID-GLASS DOORS OF ENTRY ELEMENTS OF THE EXHIBITION HALL FOR EXHIBITS DELIVERY TO CROCUS EXPO PAVILION FOYER, per 1 doorway   | 50 000  |
| 4.2.     | DISMANTLE OF AUTOMATED ACCESS CONTROL SYSTEM TURNSTILES WITH SUBSEQUENT RESTORING INSTALLATION, per entrance to one exhibition hall   | 150 000 |
| 4.3.     | STORAGE OF CYLINDERS FILLED WITH GAS, per 1 cylinder a day:   |         |
| a)       | up to 12 l inclusive  | 1 500   |
| b)       | up to 55 l inclusive  | 4 500   |
|          | <u>Note to clause 4.3.:</u><br>Delivery of cylinders from stand to storage location in specially equipped premises and back is carried out by the Exhibitor in accordance with the requirements for transportation of cylinders under pressure.   |         |
| 4.4.     | CLEANING, WASTE AND GARBAGE REMOVAL   |         |
| 4.4.1.   | Stand cleaning:   |         |
| 4.4.1.1. | One-time dry cleaning per 1,0 sq m of the stand   | 140     |
| 4.4.1.2. | One-time wet cleaning per 1,0 sq m of the stand   | 210     |
| 4.4.1.3. | Daily dry cleaning per 1,0 sq m of the stand  | 410     |
| 4.4.1.4. | Daily wet cleaning per 1,0 sq m of the stand  | 580     |
|          | <u>Note to clause 4.4.1.:</u><br>One time cleaning of stand includes vacuum cleaning of stand flooring (carpeting) or wet cleaning (laminated flooring, floor tiles), emptying of waste bins.<br>Daily cleaning of stand includes one-time cleaning every day during the Event period.<br>The cost is calculated on the stand space criterion.<br>Complaints about the quality of the provided service are accepted upon its provision, before the opening of the Event for visitors. |         |
| 4.4.2.   | Urgent cleaning, per 1 call   | 1 700   |
|          | <u>Note to clause 4.4.2.:</u><br>An urgent cleaning means cleaning (up to 10 sq m) to remove dirtying produced during advertising actions, presentations, various exhibits and stand equipment damage, etc.   |         |
| 4.4.3.   | Cleaning of passes between stands of indoor and outdoor exhibition area of the Event during the Event period, per 1,0 sq m of gross space of the Event/day  | 1,8     |
|          | <u>Note to clause 4.4.3.:</u><br>Removal of waste from passes is made to containers for subsequent disposal. Containers are to be ordered and paid for extra.   |         |
| 4.4.4.   | Disposal of stand fitting materials and collection of bulk waste, per 1 cubic m   | 2 900   |
| 4.4.5.   | Collection of waste produced by operating exhibits/equipment, per 150 liter container   | 1 100   |
| 4.4.6.   | Container for bulk waste, packaging and empties (8 cubic m), per 1 container  | 20 800  |
| 4.4.7.   | Container for bulk waste (27,0 cubic m) with installation on the loading site   | 49 000  |
|          | <u>Note to clauses 4.4.4.-4.4.7.:</u><br>Conditions of the clauses cover wastes subject to burial on solid domestic waste landfills. Burial of waste with any special measures for its collection, utilization and transportation to be observed, should be agreed extra.   |         |
| 4.5.     | PASSENGER CAR PARKING PASS FOR PARTICIPANTS TO VIP PARKING LOT, per 1 pass  |         |
| 4.5.1.   | For the Event period  | 9 500   |
| 4.5.2.   | For one day of the Overall Event period   | 4 000   |
|          | <u>Note to clause 4.5.:</u><br>Pass to VIP parking lot for Participant passenger cars is not subject to change or return.<br>Advertising transportation mean placement is charged in accordance with clause 1.4.1. herein.  |         |
| 4.6.     | PASS FOR A BUS INTENDED FOR TRANSPORTATION OF PARTICIPANTS AND GUESTS OF EVENTS, per 1 day  | 6 000   |
| 4.7.     | RENT OF REGISTRATION COUNTERS   |         |
| 4.7.1.   | Pavilion 1, per a counter a day   | 30 000  |
| 4.7.2.   | Pavilion 2, per a counter a day   | 35 000  |
| 4.7.3.   | Pavilion 3, per a counter a day   | 40 000  |



|           |  |        |
|-----------|--|--------|
|           | <u>Note to clause 4.7.:</u><br>Counters are equipped with chairs based on the number of seats by the counter. There are available points of connection to electricity mains.   |        |
| 4.8.      | RETRACTABLE BELT BARRIERS (belt length – 2,0 m) FOR RENT, per 1 unit/day   | 2 000  |
| 4.9.      | MOVABLE BARRIERS RENT (for outdoor areas), per unit/day  | 460    |
| 4.10.     | CLOAKROOM SERVICES   |        |
| 4.10.1.   | Pavilion 1, one cloakroom /day (4 cloakroom attendants)  | 36 000 |
| 4.10.2.   | Pavilion 2, one cloakroom /day (2 cloakroom attendants)  | 18 000 |
| 4.10.3.   | Pavilion 3:  |        |
| a)        | one cloakroom/day on the ground floor (3 cloakroom attendants)   | 27 000 |
| b)        | cloakroom/day on the third floor (2 cloakroom attendants)  | 18 000 |
| 4.10.4.   | Extra cloakroom attendant/day  | 9 000  |
| 4.10.5.   | Cloakroom extra hour, from 20:00 to 23:59  | 2 000  |
| 4.10.6.   | Cloakroom extra hour, from 00:00 to 08:00  | 2 200  |
|           | <u>Note to clause 4.10.:</u><br>Cloakroom opening hours – from 08:00 till 20:00.   |        |
| <b>5.</b> | <b>OVERTIME USE OF EXHIBITION AREAS</b>  |        |
|           | <u>Note to section 5.:</u><br>1. The possibility and procedure for overtime use of exhibition areas shall be determined by Crocus Expo.<br>2. The cost is calculated on the total stand space criterion.<br>3. In case of overtime use of Exhibition areas specified in clause 5.1. in the period from 20:00 of the last buildup day till 7:00 of the first Event period day, the rate is subject to 100 (hundred) percent surcharge.  |        |
| 5.1.      | OVERTIME USE OF EXHIBITION AREAS FOR BUILDUP WORKS, per 1,0 sq m/hour (save cases specified in clause 5.2. herein)   |        |
| 5.1.1.    | Indoor exhibition areas, daytime from 08:00 to 20:00   | 500    |
| 5.1.2.    | Outdoor exhibition areas, daytime from 08:00 to 20:00  | 1 000  |
| 5.1.3.    | Indoor exhibition areas, nighttime from 20:00 to 08:00   | 750    |
| 5.1.4.    | Outdoor exhibition areas, nighttime from 20:00 to 08:00  | 1 300  |
| 5.2.      | OVERTIME USE OF EXHIBITION AREAS FOR THE EVENT DISMANTLING AFTER THE OVERALL EVENT PERIOD, per 1,0 sq m/hour   |        |
| 5.2.1.    | Indoor exhibition areas  | 4 500  |
| 5.2.2.    | Outdoor exhibition areas   | 9 000  |
| <b>6.</b> | <b>HANDLING AND TRANSPORTATION SERVICES</b>  |        |
|           | <u>Note to section 6.:</u><br>1. Orders for services shall be submitted no later than ten (10) office days before the date of the beginning of the Overall Event period, save clauses 6.4., 6.5., 6.6.1., 6.7., 6.8.<br>2. If the order for the service specified in clause 6.3. submitted later than ten (10) office days before the date of the beginning of the Overall Event period, the payment for the service is subject to 50 (fifty) percent surcharge.<br>3. Surcharge specified in clauses 6.1., 6.2., 6.4.-6.8. herein is not applied to services specified in clause 4. of the General Provisions.<br>4. Services specified in section 6., save clauses 6.3., 6.4.3., 6.5., 6.6.1., 6.7., 6.8., are paid for:<br>- when held at evening time (from 20:00 till 22:00) are subject to 50 (fifty) percent surcharge;<br>- when held at nighttime (from 22:00 till 08:00) are subject to 100 (hundred) percent surcharge;<br>- when held during periods prior and after the Overall Event period are subject to 50 (fifty) percent surcharge. |        |
| 6.1.      | TRUCK CONSIGNMENTS (CLASSIFICATION)  |        |
| 6.1.1.    | Exhibition goods:  |        |
| a)        | exhibits and related goods, per 100 kg (minimum 300 kg)  | 3 750  |
| b)        | furniture, per 1,0 cubic m (minimum 3,0 cubic m)   | 4 400  |
| 6.1.2.    | Other goods:   |        |
| a)        | stand fitting materials, per 1,0 cubic m (minimum 3,0 cubic m)   | 4 400  |
| b)        | equipment and tools for stand construction, per 100 kg (minimum 300 kg)  | 3 750  |
| c)        | reusable empties, per 1,0 cubic m (minimum 3,0 cubic m)  | 4 400  |
|           | <u>Note to clause 6.1.:</u>  |        |

|             |   |              |
|-------------|---|--------------|
|             | Each started 100 kg of actual weight shall be charged as full 100 kg; each started cubic m of actual volume shall be charged as full cubic m. In case of doubt as to declared weight Crocus Expo leaves the right to make cubic m calculations on the basis of 100 kg = 0,33 cubic m.   |              |
| <b>6.2.</b> | <b>CONTAINER CONSIGNMENT, per 1 container</b>   |              |
| a)          | up to 20 foot container   | 45 000       |
| b)          | up to 40 foot container   | 65 000       |
|             | <p><u>Note to clause 6.2.:</u><br/>Applied in cases where a container is used as a packaging for goods transportation. The container is not an exhibit and an element of an exhibition stand.<br/>Unloading/loading of a container from/to arriving truck in one direction, excluding unloading of container contents. The rates herein include container delivery to/from warehouse.</p>       |              |
| <b>6.3.</b> | <b>SELF-PROPELLED EXHIBITS</b>  |              |
| 6.3.1.      | Receipt of self-propelled exhibits (self-propelled or on a transport platform), 1 per unit:   |              |
| a)          | wheel transport   | 4 300        |
| b)          | full-track transport  | 11 800       |
| c)          | water craft   | agreed rate  |
| d)          | aircraft  | agreed rate  |
| 6.3.2.      | Receipt of self-propelled exhibits with the use of Crocus Expo mobile ramp, per 1 unit  | 11 800       |
|             | <p><u>Note to clause 6.3.:</u><br/>Receipt of self-propelled exhibits is made by employees of Crocus Expo Transportation and Logistics department at the agreed dates and time periods (from 08:00 to 14:00, from 14:00 to 20:00). Exhibits arrived at an unscheduled dates and time periods are accepted provided there is a technical availability and free slot in the arrival schedule.</p> |              |
| <b>6.4.</b> | <b>HANDLING AND STORAGE OF CONSIGNMENTS AT WAREHOUSE (without responsible storage)</b>  |              |
| 6.4.1.      | Delivery from stand to warehouse and backwards:   |              |
| a)          | per 100 kg  | 2 850        |
| b)          | per 1,0 cubic m   | 4 000        |
| 6.4.2.      | Storage per 1,0 cubic m/day (minimum 5,0 cubic m):  |              |
| a)          | outdoor storage   | 600          |
| b)          | indoor storage  | 850          |
| 6.4.3.      | Storage of cargo after the end of the Overall Event period, per 1 cubic m, per day (minimum 5.0 cubic m)  | 20 000       |
|             | <p><u>Note to clause 6.4.:</u><br/>Classification is in accordance with clause 6.1.<br/>Crocus Expo reserves the right to refuse to provide the service described in clause 6.4.2. and 6.4.3. subject to technical capabilities of placing cargo in the Crocus Expo areas.<br/>Clause 6.4.2. is applicable before and during the Overall Event period.</p>                                      |              |
| <b>6.5.</b> | <b>DELIVERY OF EMPTIES FROM STAND TO WAREHOUSE, STORAGE DURING THE EVENT PERIOD, DELIVERY OF EMPTIES FROM WAREHOUSE TO STAND per 1,0 cubic m</b>  | <b>5 000</b> |
| <b>6.6.</b> | <b>ASSOCIATED SERVICES</b>  |              |
| 6.6.1.      | Trolley for small size consignment, per 1 hour  | 2 700        |
|             | <p><u>Note to clause 6.6.1.:</u><br/>Trolley is a platform on wheels, 1.2 x 0.8 m, designed to transport small size consignments up to 250 kg on the exhibition and material handling areas.</p>  |              |
| 6.6.2.      | Truck crane up to 25 ton capacity:  |              |
| a)          | per 1 hour (minimum 2 hours)  | 27 500       |
| b)          | per shift (8 hours)   | agreed rate  |
| 6.6.3.      | Truck crane over 25 ton capacity:   |              |
| a)          | up to 32 ton, per 1 hour (minimum 2 hours)  | agreed rate  |
| b)          | up to 32 ton, per shift (8 hours)   | agreed rate  |
| c)          | up to 40 ton, per 1 hour (minimum 2 hours)  | agreed rate  |
| d)          | up to 40 ton, per shift (8 hours)   | agreed rate  |
| e)          | up to 50 ton, per 1 hour (minimum 2 hours)  | agreed rate  |
| f)          | up to 50 ton, per shift (8 hours)   | agreed rate  |
| g)          | up to 70 ton, per 1 hour (minimum 2 hours)  | agreed rate  |
| h)          | up to 70 ton, per shift (8 hours)   | agreed rate  |

|             |  |             |
|-------------|--|-------------|
| i)          | up to 90 ton, per 1 hour (minimum 2 hours)   | agreed rate |
| j)          | up to 90 ton, per shift (8 hours)  | agreed rate |
| 6.6.4.      | Forklift truck:  |             |
| a)          | per 1 hour   | 11 000      |
| b)          | per shift (8 hours)  | agreed rate |
| 6.6.5.      | Handler (slinger):   |             |
| a)          | per 1 hour   | 5 500       |
| b)          | per shift (8 hours)  | agreed rate |
|             | <u>Note to clause 6.6.:</u><br>Each started hour is charged as full. Clauses 6.6.2., 6.6.3., 6.6.4., 6.6.5. apply only for buildup and dismantling works (removal or placing from or on pallets or podiums, movement or placing of consignments at the stand), executed with use of hoisting devices.  |             |
| <b>6.7.</b> | <b>PASS TO MATERIAL HANDLING AREA:</b>   |             |
| a)          | car, per 1 unit  | 2 500       |
| b)          | truck, per 1 unit  | 4 000       |
| c)          | car with trailer, per 1 unit   | 4 000       |
| d)          | Extra period of parking, per 30 minutes  | 1 500       |
|             | <u>Note to clause 6.7.:</u><br>The pass is valid for one entry during the Event's buildup or dismantling periods.<br>During the Event period the admission of exhibitors' vehicles are subject to approval by the Organizer.<br>Each started 30 minutes is charged as full hour.<br>Services stipulated in clause 6.7., provided at nighttime (from 20:00 till 08:00), are subject to 100 (hundred) percent surcharge.   |             |
| <b>6.8.</b> | <b>USAGE OF CROCUS CITY TERRITORY (trucks parking in the territory for more than a day), per a day</b>   | 15 000      |
|             | <u>Note to clause 6.8.:</u><br>Each started day is charged as full.  |             |
| <b>7.</b>   | <b>SPECIAL-PURPOSE PREMISES (CONFERENCE HALLS AND MEETING ROOMS) FOR EVENTS HOLDING</b>  |             |
|             | <u>Note to section 7.:</u><br>1. Installation/dismantling works, including installation of audiovisual equipment, preparation for catering services, etc. are made under the rent terms and conditions.<br>2. *Rent of special-purpose premises may be on an hourly basis.<br>3. **Minimum order is "½ conference day".<br>4. ***Applied when the rent of special-purpose premises exceeds "½ conference day" and "conference day" periods and also for buildup/dismantling works, including installation of audiovisual equipment, preparation for catering services provision and etc. |             |
| <b>7.1.</b> | <b>CONFERENCE HALLS OF PAVILION 1</b>  |             |
| 7.1.1.      | Conference hall A (166 sq m, 150 seats):**   |             |
| a)          | per 1 hour***  | 20 900      |
| b)          | per ½ conference day   | 61 000      |
| c)          | per 1 conference day   | 102 200     |
| 7.1.2.      | Conference hall B (85 sq m, up to 70 seats):**   |             |
| a)          | per 1 hour***  | 18 200      |
| b)          | per ½ conference day   | 51 300      |
| c)          | per 1 conference day   | 85 600      |
| 7.1.3.      | Conference hall C (142 sq m, up to 130 seats):**   |             |
| a)          | per 1 hour***  | 22 000      |
| b)          | per ½ conference day   | 67 400      |
| c)          | per 1 conference day   | 107 000     |
| 7.1.4.      | Conference hall D (110 sq m, up to 100 seats):**   |             |
| a)          | per 1 hour***  | 19 300      |
| b)          | per ½ conference day   | 54 600      |
| c)          | per 1 conference day   | 87 700      |
| 7.1.5.      | Conference hall E (257 sq m, up to 250 seats):*  |             |
| a)          | per 1 hour   | 22 500      |
| b)          | per ½ conference day   | 80 200      |
| c)          | per 1 conference day   | 134 800     |

|             |   |                      |         |
|-------------|---|----------------------|---------|
| 7.1.6.      | Conference hall F (300 sq m, up to 300 seats):*   |                      |         |
| a)          |   | per 1 hour           | 24 600  |
| b)          |   | per ½ conference day | 85 600  |
| c)          |   | per 1 conference day | 144 500 |
| 7.1.7.      | Conference hall G (300 sq m, up to 300 seats):*   |                      |         |
| a)          |   | per 1 hour           | 24 600  |
| b)          |   | per ½ conference day | 85 600  |
| c)          |   | per 1 conference day | 144 500 |
| 7.1.8.      | Combined conference halls F and G (600 sq m, up to 600 seats):*   |                      |         |
| a)          |   | per 1 hour           | 45 000  |
| b)          |   | per ½ conference day | 144 500 |
| c)          |   | per 1 conference day | 249 300 |
| <b>7.2.</b> | <b>MEETING ROOMS OF PAVILION 1 (round table seating)</b>  |                      |         |
| 7.2.1.      | Meeting room No. 1 (28 sq m, up to 10 seats):**   |                      |         |
| a)          |   | per 1 hour***        | 7 000   |
| b)          |   | per ½ conference day | 19 300  |
| c)          |   | per 1 conference day | 25 200  |
| 7.2.2.      | Meeting room No. 2 (28 sq m, 10 seats):**   |                      |         |
| a)          |   | per 1 hour***        | 7 000   |
| b)          |   | per ½ conference day | 19 300  |
| c)          |   | per 1 conference day | 25 200  |
| 7.2.3.      | Meeting room No. 3 (26 sq m, 10 seats):**   |                      |         |
| a)          |   | per 1 hour***        | 7 000   |
| b)          |   | per ½ conference day | 19 300  |
| c)          |   | per 1 conference day | 25 200  |
| 7.2.4.      | Meeting room No. 4 (25 sq m, up to 10 seats):**   |                      |         |
| a)          |   | per 1 hour***        | 7 000   |
| b)          |   | per ½ conference day | 19 300  |
| c)          |   | per 1 conference day | 25 200  |
| <b>7.3.</b> | <b>VIP AREA OF PAVILION 1</b>   |                      |         |
| a)          |   | per 1 hour           | 45 000  |
| b)          |   | per ½ day            | 190 400 |
| c)          |   | per one day          | 371 000 |
|             | <u>Note to clause 7.3.:</u><br>Minimum order is "½ day".<br>Clauses 7.3.a, 7.3.b are applied when the rent exceeds "½ day" and "1 day". |                      |         |
| <b>7.4.</b> | <b>CONFERENCE HALLS OF PAVILION 2</b>   |                      |         |
| 7.4.1.      | Conference hall H (286 sq m, up to 300 seats):*   |                      |         |
| a)          |   | per 1 hour           | 23 600  |
| b)          |   | per ½ conference day | 77 200  |
| c)          |   | per 1 conference day | 130 200 |
| 7.4.2.      | Conference hall J (98 sq m, up to 80 seats):**  |                      |         |
| a)          |   | per 1 hour***        | 11 000  |
| b)          |   | per ½ conference day | 27 800  |
| c)          |   | per 1 conference day | 49 900  |
| 7.4.3.      | Conference hall K (94 sq m, up to 90 seats):**  |                      |         |
| a)          |   | per 1 hour***        | 13 100  |
| b)          |   | per ½ conference day | 36 200  |
| c)          |   | per 1 conference day | 60 900  |
| 7.4.4.      | Conference hall L (127,6 sq m, up to 120 seats):**  |                      |         |
| a)          |   | per 1 hour***        | 14 700  |
| b)          |   | per ½ conference day | 46 200  |
| c)          |   | per 1 conference day | 80 900  |
| 7.4.5.      | Conference hall M (67,3 sq m, up to 70 seats):**  |                      |         |
| a)          |   | per 1 hour***        | 7 900   |
| b)          |   | per ½ conference day | 26 800  |

|             |   |                      |         |
|-------------|---|----------------------|---------|
| c)          |   | per 1 conference day | 46 200  |
| 7.4.6.      | Conference hall N (67,3 sq m, up to 70 seats):**          |                      |         |
| a)          |   | per 1 hour***        | 7 900   |
| b)          |   | per ½ conference day | 26 800  |
| c)          |   | per 1 conference day | 46 200  |
| 7.4.7.      | Conference hall P (54 sq m, up to 50 seats):**            |                      |         |
| a)          |   | per 1 hour***        | 6 800   |
| b)          |   | per ½ conference day | 22 000  |
| c)          |   | per 1 conference day | 35 200  |
| 7.4.8.      | Conference hall Blue (723 sq m, up to 600 seats):*        |                      |         |
| a)          |   | per 1 hour           | 41 000  |
| b)          |   | per ½ conference day | 138 600 |
| c)          |   | per 1 conference day | 220 500 |
| 7.4.9.      | Conference hall Red (723 sq m, up to 600 seats):*         |                      |         |
| a)          |   | per 1 hour           | 41 000  |
| b)          |   | per ½ conference day | 138 600 |
| c)          |   | per 1 conference day | 220 500 |
| <b>7.5.</b> | <b>MEETING ROOMS OF PAVILION 2 (round table seating)</b>  |                      |         |
| 7.5.1.      | Meeting room No. 5 (30 sq m, up to 10 seats):**           |                      |         |
| a)          |   | per 1 hour***        | 7 900   |
| b)          |   | per ½ conference day | 25 200  |
| c)          |   | per 1 conference day | 44 100  |
| 7.5.2.      | Meeting room No. 6 (24,8 sq m, up to 10 seats):**         |                      |         |
| a)          |   | per 1 hour***        | 6 300   |
| b)          |   | per ½ conference day | 18 900  |
| c)          |   | per 1 conference day | 31 500  |
| 7.5.3.      | Meeting room No. 7 (22 sq m, up to 10 seats):**           |                      |         |
| a)          |   | per 1 hour***        | 6 300   |
| b)          |   | per ½ conference day | 18 900  |
| c)          |   | per 1 conference day | 31 500  |
| 7.5.4.      | Meeting room No. 8 (35,8 sq m, up to 16 seats): **        |                      |         |
| a)          |   | per 1 hour***        | 7 900   |
| b)          |   | per ½ conference day | 25 200  |
| c)          |   | per 1 conference day | 44 100  |
| 7.5.5.      | Meeting room No. 9 (49 sq m, up to 18 seats):**           |                      |         |
| a)          |   | per 1 hour***        | 7 900   |
| b)          |   | per ½ conference day | 25 200  |
| c)          |   | per 1 conference day | 44 100  |
| <b>7.6.</b> | <b>PAVILION 2 THIRD FLOOR HALL FOR CATERING SERVICES:</b> |                      |         |
| a)          |   | ½ hall, per one day  | 194 300 |
| b)          |   | 1 hall, per one day  | 320 300 |
| c)          |   | ½ hall, per ½ day    | 94 500  |
| d)          |   | 1 hall, per ½ day    | 180 200 |